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Corporate sales manager

Posted by: International Rubber Products Ltd.

Posting date: 17-Jun-2024 **Closing date:** 14-Dec-2024

Education: College, CEGEP or other non-university certificate or diploma from a program of 3 months to less than 1 year

Language: English

Job location: Edmonton

Salary: \$56.50 Per Hour

Years of Experience: 1 year

Vacancy: 1

Job Type: Full Time

Job id: RJ1717920

Job description:

Overview

Languages

English

Education

College/CEGEP
or equivalent experience

Experience

7 months to less than 1 year

Responsibilities

Tasks

Arrange training for staff
Conduct performance reviews
Plan and control budget and expenditures
Work with the marketing department to understand and communicate marketing messages
Determine strategic planning related to new product lines
Establish organizational policies and procedures in relation to sales
Lead sales team in building relationships with business clients and manage negotiations
Organize regional and divisional sales operations
Plan, direct and evaluate the activities of sales departments in commercial, industrial, and government markets
Assign, co-ordinate and review projects and programs

Supervision

No supervision responsibility

Experience and specialization

Computer and technology knowledge

MS Office
MS Windows

Area of work experience

Marketing

Additional information

Work conditions and physical capabilities

- Attention to detail
- Fast-paced environment
- Tight deadlines
- Work under pressure
- Work with minimal supervision

Own tools/equipment

- Cellular phone

Employment groups

This employer promotes equal employment opportunities for all job applicants, including

How to apply

By email

rpresumes7@gmail.com

How-to-apply instructions

Here is what you must include in your application:

- References attesting experience
- Cover letter